



MEMPHIS LIGHT, GAS AND WATER DIVISION

HERMAN MORRIS, JR.
President and CEO

January 21, 2003

The Honorable Greg Nickels
Mayor, City of Seattle
600 Fifth Avenue, 12th Floor
Seattle WA 98104

Dear Mayor Nickels:

I am writing to recommend the reconfirmation and reappointment of Gary Zarker as General Manager of Seattle City Light.

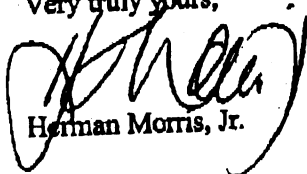
I am the CEO of Memphis Light, Gas and Water Division, a large, municipally-owned utility in Tennessee. When we look around the country for utilities to benchmark, it doesn't take us long to find Seattle City Light. It is an excellent organization, well-run, and focused on quality customer service and public purpose. At the same time, it has demonstrated leadership in environmental issues and the complex challenges facing our industry today and for the immediate future.

I attribute the success Seattle City Light has consistently enjoyed over the past eight years to the outstanding leadership of Gary Zarker, your General Manager. Leading a public power utility is a much more challenging chore than an investor-owned utility. We must do everything they do, and in addition, manage the need for political sensitivity and social responsiveness in the communities we serve. I believe it is a better concept, but it takes a special skill and values. Gary Zarker possesses the skills and values.

He is a national leader in the public power and energy industry and a well-respected voice in the American Public Power Association, sharing experiences, knowledge, and lessons learned, leading and looking out for the interests of Seattle City Light. As a result, Seattle City Light is highly respected in our industry by example and successes achieved.

I encourage you to recognize the outstanding leadership your community-owned utility enjoys and reappoint and reconfirm Gary Zarker as General Manager of Seattle City Light. He knows the business, the people, the values, the issues, concerns, and needs of your community. He knows the job. He has done it very well for these past seven years.

Very truly yours,



Herman Morris, Jr.

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